



RI BUILDERS  
ASSOCIATION  
BUILDING PROFESSIONALS SINCE 1945

# NEW TRAINING & DEVELOPMENT PROGRAM OCTOBER 2025

**RIBA continues to offer a variety of educational offerings for Members & Employees! Also, all RI Residential Contractors may be eligible to take the classes noted below for FREE subject to enrollment in the Contractor Development Program.\***

**October 1 | 8am-10am**

**Personal Finance for Contractors**

**No RI credit hours - taught by AJ Harmon**

This course is an excellent starting point for any contractor feeling overwhelmed by all the bills and the red tape that stands between them and financial freedom. You will learn where to start, how to organize your expenses and what things you should prioritize to start your personal finances successfully.

**October 2 | 8am-1pm**

**Advanced Design-Build Process**

**2 ½ credit hours - taught by Joe Cracco (IN PERSON)** The presenter Joe Cracco will describe what the Design-Build Process is, discuss its many benefits as well as who's involved and what they do. The course concludes with an in-depth look at the 4 steps in the process. Attendees should have already taken the 2 ½ hour Introduction to the Design-Build Process.

**October 3 | 8am-11am**

**Comprehensive Energy Code Update**

**2 ½ credit hours - taught by Larry Desormier**

Attention: Builders, Remodelers and Building Officials! The 2024 Energy Code went into effect on November 14th. Learn what you need to know about changes to the Code and learn options on how to be compliant. This class is an NAHB training module (#1) in partnership with RIBA. There will be a ½ hour Q & A following the class.

**October 7 | 8am-10am**

**Taking Better Construction Photos With Your Cell Phone**

**No RI credit hours - taught by Bill Parmentier**

The building industry is a very visual industry and having quality pictures of your work is a key to getting more business. Join professional photographer Bill Parmentier as he discusses how to do a better job of this using your current cell phone.

**October 8 | 3:30pm-6pm**

**Project Management: Leveraging Office Tools**

**2 ½ credit hours - taught by Brian Hall**

Are you using computer programs like Excel and Word to help your construction business manage projects, help with estimates, create reminders, and more? This class will show you how to best leverage those tools for more success.

**October 10 | 8am-10am**

**Hiring Subcontractors - Dos and Don'ts**

**No RI credit hours - taught by Francesco DeLuca and Gary Convertino**

Hiring independent contractors is a big part of the construction industry but the misclassification of employees as independent contractors is a serious issue that the State of RI has made a priority to address. Recent legislation imposes significant penalties, including criminal penalties, on construction-industry employers who misclassify employees. This class will go into detail on what to do to avoid these issues.

**October 14 | 8am-10:30am**

**Conflict Resolution & Challenging Employees**

**2 ½ credit hours - taught by Josh Vanada**

This course will give you the tools to help limit unproductive conflicts, resolve conflicts and maximize your ability to keep teams focused and working together. Additional strategies to deal with challenging employees also will be offered.

**October 15 | 3:30pm-6pm**

**2024 Modeled Pathways Module**

**2 ½ credit hours - taught by Larry Desormier**

This module covers compliance with the 2024 IECC through the two modeled compliance pathways. R405 Simulated Building Performance and R406 Energy Rating Index. Key learning objectives include the differences between the compliance pathways, the process for energy modeling and potential tradeoffs. Modeled examples in Climate Zone 5 will be presented.

**October 16 | 8am-10:30am**

**Residential Estimating**

**2 ½ credit hours - taught by Luis Rivera**

This course covers basic construction math and how it is used to estimate the labor and material costs of a residential construction project. (Note: this is a beginner level class; a more advanced class will be held on November 6)

**October 17 | 8am-10:30am**

**Wall Coverings and Sheathing**

**2 ½ credit hours - taught by Larry Desormier (IN PERSON)**

The class covers Chapter 7 of the Rhode Island One and Two Family Dwelling Code with an up-close look at the codes that cover wall coverings and sheathing.

**October 21 | 3:30pm-6pm**

**2024 IECC HVAC, Plumbing & Lighting.**

**2 ½ credit hours - taught by Larry Desormier**

This module covers the code requirements for HVAC systems, service water heating, and lighting for the 2024 IECC along with installation best practices. Module will dive into how R408 compliments the mandatory requirements of the prescriptive pathway.

**October 22 | 8am-10:30am**

**The Art of Preparing and Presenting Your Price: HOW TO ELIMINATE STICKER SHOCK**

**2 ½ credit hours - taught by Allan Langer**

Are your prospects always surprised by your price? Do you struggle when you have to present it? Join best-selling author and pricing expert, Allan Langer, as he takes a deep dive into the psychology of pricing and how to get your prospects to expect the price you're giving, and to say YES almost every time.

**October 23 | 9am-11:30am**

**Understanding QuickBooks Online**

**2 ½ credit hours - taught by Jason Khoury**

After taking this course you'll better understand 'QuickBooks Online' and walk away with some tips on good bookkeeping practices.

**October 24 | 8am-10:30am**

**Building Planning**

**2 ½ credit hours - taught by Larry Desormier**

This class covers Chapter 3 of the Rhode Island One and Two Family Dwelling Code including design criteria and minimum fire separation for townhouses and one and two family dwellings.

**October 27 | 8am-10:30am**

**Deck Guardrails: Loads, Codes and Connections**

**2 ½ credit hours - taught by Mike Guertin**

Do your guardrail post installation techniques meet the new code requirements? Decipher the sometimes confusing deck guardrail code and see proven strategies to meet the new code for both site-made railings and manufactured railing systems.

**October 28 | 3:30pm-6pm**

**Air Sealing Methods for the Energy Code**

**2 ½ credit hours - taught by Larry Desormier**

Attention: Builders, Remodelers and Building Officials! This class addresses air sealing methods for the 2024 Energy Code. It will provide an overview of air sealing methodologies and techniques to comply with the 2024 IECC air leakage requirements including both the prescriptive requirements and air leakage testing. This class is an NAHB training module (#2) in partnership with RIBA. There will be a ½ hour Q & A following the class.

**October 29 | 8am-10:30am**

**Accounting and Cash Flow**

**2 ½ credit hours - taught by David Lucier**

This course helps a contractor understand the basics of accounting and how to manage cash flow.

**October 31 | 8am-10:30am**

**Existing Buildings with the New Energy Code**

**2 ½ credit hours - taught by Larry Desormier (IN PERSON)**

Does your business focus on remodeling and additions? If you do, you will want to take this class to learn how the NEW energy code will affect that part of your business. This class is an NAHB training module (#3) in partnership with RIBA.

**Contact Margarita Robledo for course offerings taught in Spanish at 401-374-1044**

**All classes will be taught via ZOOM unless otherwise indicated**

**All classes are approved by the RICRLB for continuing education credits, unless otherwise indicated.**

To register or for more information, contact Bob Salvas via email at:

[bsalvas@ribuilders.org](mailto:bsalvas@ribuilders.org) or by calling the RI Builders Association at 401-438-7400



\*The Contractor Development Program is sponsored by Real Jobs, DLT and the Residential Workforce Partnership.

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