



RI BUILDERS  
ASSOCIATION  
BUILDING PROFESSIONALS SINCE 1945

# NEW TRAINING & DEVELOPMENT PROGRAM

## MARCH 2025

**RIBA continues to offer a variety of educational offerings for Members & Employees! Also, all RI Residential Contractors are eligible to take the classes noted below for FREE subject to enrollment in the Contractor Development Program.\***

### **March 3 | 8am-10:30am**

#### **Understanding the RI Contractors Registration and Licensing Law and Rules**

#### **2 ½ credit hours - taught by Mike Guertin**

Have you read the CRLB law and rules lately? Are you aware of all the changes over the past several years? Learn how to avoid \$20,000 or more in paperwork fines. And discover dozens of rules and regulations you're probably unaware of - yet are required to follow as a registered contractor.

### **March 5 | 8am-10am**

#### **Using Drones in Residential Construction**

#### **No RI credit hours - taught by Bill Parmentier**

If you have not heard of or not using SIPS (Structural Insulated Panels), you should attend this class. It is a growing trend, and many feel it is the future of framing for both residential and commercial structures. SIPS can also be an easy way to help you to meet the new energy codes.

### **March 7 | 8am-10am**

#### **Working with Industry Resources**

#### **No credit hours for this class - taught by Mike McDole**

Independent lumberyards support contractors in many ways. This class gives you a chance to learn about those available resources, including material costing, design services, new product info, manufacturer relationships and more.

### **March 11 | 8am-10:30am**

#### **5 Surefire Strategies to Win More Sales**

#### **No RI credits for this class - taught by Allan Langer**

Are you closing as many jobs or sales as you would like? Could you use more sales? Have you ever had a sales conversation that you thought went well, but then wonder why they didn't buy? This class will outline Allan's top 5 strategies that every contractor should be using during every sales interaction to help close more sales.

### **March 11 | 3:30pm-6pm**

#### **Existing Buildings with the New Energy Code**

#### **2 ½ credit hours - taught by Larry Desormier (IN PERSON)**

Does your business focus on remodeling and additions? If you do, you will want to take this class to learn how the NEW energy code will affect that part of your business. This class is an NAHB training module (#3) in partnership with RIBA.

### **March 12 | 8am-12pm**

#### **4 Hour Lead RRP Refresher Certification**

#### **Taught by Scott Asprey (IN PERSON)**

This course covers RRP requirements to become certified as a Lead Renovator in RI and it's also nationally recognized by the EPA. A written exam is given at the end of the course. This should only be taken by those who have an ACTIVE RI RRP lead license.

### **March 13 | 8am-10:30am**

#### **Start & Grow Your Construction Business**

#### **2 ½ credit hours - taught by David Lucier**

If you are looking to start or re-start your business, this class is for you. It covers all aspects of successful business ownership.

### **March 14 | 8am-10:30am**

#### **Comprehensive Energy Code Update**

#### **2 ½ credit hours - taught by Larry Desormier (IN PERSON)**

Attention: Builders, Remodelers and Building Officials! The 2024 Energy Code went into effect on November 14th. Learn what you need to know about changes to the Code and learn options on how to be compliant. This class is an NAHB training module (#1) in partnership with RIBA.

### **March 17 | 8am-10am**

#### **Get Better at Using Excel in your Business**

#### **No RI credit hours - taught by Kamil Sarji**

There are many great computer tools that help us succeed in a business. One of the most common, but often underutilized tools is Excel. Come learn some of the tricks and best practices using excel for your business.

### **March 19 | 8am-10:30am**

#### **Advanced Framing for Energy Efficiency**

#### **2 ½ credit hours - taught by Wade Ryan**

Advanced framing with 2x6 wood studs spaced 24" on center, combined with wood structural panel sheathing, is one of the most cost-effective solutions for builders trying to balance increasingly stringent energy codes with structural building requirements.

### **March 20 | 8am-10:30am**

#### **How to Use AI to Power Your Marketing**

#### **No RI credit hours - taught by Betty Galligan**

In this class, you'll learn how to harness the power of Artificial Intelligence (AI) to streamline and enhance your marketing strategies to drive growth. From lead generation and data analysis to email, social media and website content, this session will cover some of the free tools and

tactics builders and construction pros can use to stay ahead in an increasingly digital world. Leave with practical skills you can apply immediately to your business.

### **March 21 | 8am-10:30am**

#### **Air Sealing Methods for the Energy Code**

#### **2 ½ credit hours - taught by Larry Desormier (IN PERSON)**

Attention: Builders, Remodelers and Building Officials!

This class addresses air sealing methods for the 2024 Energy Code. It will provide an overview of air sealing methodologies and techniques to comply with the 2024 IECC air leakage requirements including both the prescriptive requirements and air leakage testing. This class is an NAHB training module (#2) in partnership with RIBA.

### **March 25 | 8am-1pm**

#### **Advanced Design-Build Process**

#### **5 credit hours - taught by Joe Cracco (IN PERSON)**

The presenter Joe Cracco will describe what the Design-Build Process is, discuss its many benefits as well as who's involved and what they do. The course concludes with an in-depth look at the 4 steps in the process. Attendees should have already taken the 2 ½ hour Introduction to the Design-Build Process.

### **March 25 | 3:30pm-6pm**

#### **Comprehensive Energy Code Update**

#### **2 ½ credit hours - taught by Larry Desormier**

Attention: Builders, Remodelers and Building Officials!

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### **March 26 | 8am-10:30am**

#### **Hardwood Flooring**

#### **2 ½ credit hours - taught by Ryan Baker (IN PERSON)**

This class will discuss the different materials used for flooring, which are best used in various situations (traditional raw wood installation versus prefinished hardwood), and a discussion of finish system options for site finish compared to prefinished based on recent product advancements.

### **March 27 | 8am-10:30am**

#### **Understanding QuickBooks Online**

#### **2 ½ credit hours - taught by Jason Khoury**

After taking this course you'll better understand 'QuickBooks Online' and walk away with some tips on good bookkeeping practices.

**Contact Margarita Robledo for course offerings taught in Spanish at 401-374-1044**

**All classes will be taught via ZOOM unless otherwise indicated**

**All classes are approved by the RICRLB for continuing education credits, unless otherwise indicated.**



\*The Contractor Development Program is sponsored by Real Jobs, DLT and the Residential Workforce Partnership.

To register or for more information, contact Bob Salvas via email at:

[bsalvas@ribuilders.org](mailto:bsalvas@ribuilders.org) or by calling the RI Builders Association at 401-438-7400

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