



RI BUILDERS
ASSOCIATION
BUILDING PROFESSIONALS SINCE 1945

NEW TRAINING & DEVELOPMENT PROGRAM APRIL 2023

RIBA continues to offer a variety of educational offerings for Members & Employees! Also, all RI Residential Contractors are eligible to take the classes noted below for FREE subject to enrollment in the Contractor Development Program.*

April 5 | 8am-10:30am

Marketing Your Business

2 ½ credit hours – taught by Bob Salvas

This course is designed to help you understand marketing and branding for your construction business.

April 6 | 8am-10am

The Art of Pricing

No credit hours for this class – taught by Allan Langer

HOW TO ELIMINATE STICKER SHOCK- Are your prospects always surprised by your price? Do you struggle when you have to present it? If so, this class is a must-attend. Join best-selling author and pricing expert, Allan Langer, as he takes a deep dive into the psychology of pricing and how to get your prospects to expect the price you're giving, and to say YES almost every time.

April 11 | 8am-10:30am

Flooring Systems

2 ½ credit hours – taught by Bill Walker (IN-PERSON CLASS)

This course will teach the design and framing of residential flooring systems.

April 12 | 8am-10:30am

Unintended Consequences

2 ½ credit hours – taught by Jon Ericson

Why are we making houses airtight? This course will help builders understand the house as a system. We will discuss how

air sealing affects indoor air quality, HVAC systems, the need for balanced ventilation, avoiding bulk water leaks, and long-term durability of the structure. The benefits of airtight construction will be clearly explained alongside ways to avoid the unintended consequences of building airtight!

April 14 | 8am-10:30am

Foundations and Floor Codes

2 ½ credit hours – taught by Larry Desormier

A detailed look into Chapters 4 and 5 of the Rhode Island One and Two Family Dwelling Code for foundations and floor construction.

April 19 | 8am-10:30am

Residential Blueprint Reading

2 ½ credit hours – taught by Luis Rivera

Join us and get an introduction to residential blueprint reading, construction documents/ calculations, and project specifications. Learn to read the legend, details, specifications, effectively use a scale ruler and find the different trade sections of blueprints and drawings.

April 20 | 8am-10:30am

Start & Grow Your Construction Business

2 ½ credit hours- taught by David Lucier

If you are looking to start or re-start your business, this class is for you. It covers all aspects of successful business ownership.

April 21 | 8am-10:30am

Understanding QuickBooks Online

2 ½ credit hours — taught by Melissa Johnson

After taking this course you'll better understand 'QuickBooks Online' and walk away with some tips on good bookkeeping practices. (Note: this is a beginner level class; a more advanced class will be held in May).

April 25 | 8am-10:30am

Home Modifications for the Aging Population

2 ½ credit hours- taught by Linda Bohmbach

Learn about the many modifications- big and small- that can be made to enable the aging population to stay in their homes. These modifications and more will be addressed in this class.

April 26 | 8am-10:30am

Residential Estimating

2 ½ credit hours – taught by Luis Rivera

This course covers basic construction math and how it is used to estimate the labor and material costs of a residential construction project. (Note: this is a beginner level class; a more advanced class will be held in May)



*The Contractor Development Program is sponsored by Real Jobs, DLT and the Residential Workforce Partnership.

Contact Margarita Robledo for course offerings taught in Spanish at 401-374-1044.

All classes will be taught via ZOOM unless otherwise indicated

All classes are approved by the RICRLB for continuing education credits, unless otherwise indicated.

Rhode Island Builders Association
450 Veterans Memorial Parkway, Bldg. 3
East Providence, RI

To register or for more information, contact Bob Salvas via email at bsalvas@ribuilders.org or by calling the RI Builders Association at 401-438-7400