



**RI BUILDERS
ASSOCIATION**
BUILDING PROFESSIONALS SINCE 1945

NEW TRAINING & DEVELOPMENT PROGRAM OCTOBER 2021

RIBA continues to offer a variety of educational offerings for Members & Employees! Also, all RI Residential Contractors are eligible to take the classes noted below for FREE subject to enrollment in the Contractor Development Program.*

October 6 | 8am-9:30am

Weatherization: Insulation & Advanced Building Science

1 credit hour - taught by Jon Erickson
The course will begin with insulation basics and then extend to all areas of making a home more energy efficient, which will not only help the homeowner but will also help the environment.

October 7 | 8am-10:30am

Hardwood Flooring

2 ½ credit hours - taught by Mike Sarah
Learn about the different types of flooring materials and which ones are best to use in various situations. For example, when to select raw wood versus a prefinished hardwood installation. Also discover how to finish raw wood to design a myriad of hardwood flooring layouts.

October 8 | 8am-10:30am

Marketing Your Business

2½ credit hours - taught by Bob Salvas
This course is designed to help businesses understand the many methods available to marketing and branding your company.

October 12 | 8am-10:30am

7 Secrets to Set You Apart When Selling Your Projects

No credit hours for this class - taught by Allan Langer
Join best-selling author and industry expert, Allan Langer, as he breaks down a simple selling system that will help you stand out and win more jobs.

October 13 | 8am-10:30am

Understanding the RI Contractors' Registration & Licensing Law

2 ½ credit hours - taught by Mike Guertin
Did you read rules and regs the last time you renewed your registration? Learn what you are required to know before you sign your next registration renewal form.

October 15 | 8am-10:30am

Website Strategies for the Construction Industry

No RI credits for this class - taught by David Englund
Learn the importance of a website for your marketing and the powerful "must-have tools" of improving engagement to gain the homeowner customers you want.

October 19 | 8am-10:30am

Accounting and Cash Flow

2½ credit hours - taught by David Lucier

This course will help contractors understand the basics of accounting and how to manage cash flow.

October 21 | 8am-10:30am

Advanced Framing

2 ½ credit hours - taught by Mike Guertin
Hear how code approved floor, wall and roof framing details reduce materials and improve energy efficiency without reducing strength.

October 22 | 8am-1pm

Building Planning and Building Inspector Skills

5 credit hours - taught by Larry Desormier

This class covers Chapter 3 of the R.I. One- and Two-Family Dwelling Code as well as communications skills needed for building inspectors. Problem-solving and RI code amendments will also be discussed. (This class is mandatory for all building inspector candidates.)

All classes are approved by the RICRLB for continuing education credits, unless otherwise indicated.

October 27 | 8am-10:00am

New Home Construction Process

No credit hours for this class - taught by Elise Geddes

Learn steps you will need to keep in mind before you build a new home for spec or for contract.

October 28 | 8am-10:30am

Working with Industry Resources

No credit hours for this class - taught by Mike McDole

Independent lumberyards support contractors in many ways. Learn about the resources available including material costing, design services, new product info, manufacturer relationships and field reps.

October 29 | 8am-10:30am

RI General Law for One and Two Family Building Codes

2 ½ credit hours - taught by Larry Desormier

This class will cover how codes are adopted in the state of Rhode Island and general laws that apply to building codes.



* The Contractor Development Program is sponsored by Real Jobs, DLT and the Residential Workforce Partnership.

All classes will be taught via ZOOM unless otherwise indicated

Rhode Island Builders Association
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To register or for more information, contact Bob Salvas via email at bsalvas@ribuilders.org or by calling the RI Builders Association at 401-438-7400