



**RI BUILDERS
ASSOCIATION**
BUILDING PROFESSIONALS SINCE 1945

NEW TRAINING & DEVELOPMENT PROGRAM THIS OCTOBER

RIBA continues the Contractor Training Program in October and the expansion of its educational offerings for Members & Employees! Also, for the month of October, all RI Residential Contractors are eligible to take the classes noted below for FREE subject to enrollment in the Contractor Development Program.*

October 5 | 8am-1pm

Deck Codes and Construction

5 credit hours – taught by Mike Guertin
Deck codes have undergone more changes than any other portion of the residential code. Learn what you need to design and build code-compliant decks using prescriptive measures outlined in the code and code-compliant standards.

October 7 | 8am-10am

Job Scheduling is the Key to Success

2 credit hours – taught by Justin Zeller
The effect of scheduling on making money, client happiness and professionalism will be discussed.

October 8 | 8am-10am

Envelope & Building Science

1 credit hour – taught by Jeremy Dagold
This class focuses on the building enclosure in residential remodel/renovation and new construction projects. You will learn about best practice strategies for building assemblies, from foundations through roofs. You will see proven methods that have enabled builders and designers to build cost effective high-performance homes.

October 9 | 8am-10am

Solve Your Reoccurring People & Operations Problems

No credit hours for this class – taught by Jeffrey Deckman
Contractors are very good at solving building problems but some problems, especially those involving people or operations, can seem to keep returning for some unknown reason. Attend this session to learn processes that get to the root of the problem and resolve it once and for all.

October 13 | 8am-10am

New Home Construction Process

No credit hours for this class – taught by Elise Geddes
Steps you will need to keep in mind before you build a new home for spec or for contract.

October 14 | 8am-10am

Hardwood Flooring

2 credit hours – taught by Mike Sarah
This class will discuss the different materials used for flooring and which are best used in particular situations, traditional raw wood installation versus prefinished hardwood, how to finish raw wood, best practices for refinishing hardwood floors and how to design a hardwood flooring layout for one or more spaces.

October 15 | 8am-10am

Insights into Restoration & Property Insurance Claims

No credit hours for this class – taught by Chris Sanford
Disaster restoration expert, Chris Sanford, will provide an overview of the damages caused by fire, water, and mold, as well as the ins and outs of dealing with insurance companies, adjusters, and clients.

October 19 | 9am-10am

Construction Safety Protocols for COVID-19

1 credit hour – taught by John Marcantonio, Executive Officer, RIBA
Worker personal responsibilities. Social distancing. General jobsite and office practices. Personal protective equipment (PPE). Sanitation and cleanliness. Jobsite visitors. Workers entering occupied buildings and homes.

October 20 | 8am-10am

7 Secrets to Set You Apart When Selling Your Projects

No credit hours for this class – taught by Allan Langer
Join best-selling author and industry expert, Allan Langer, as he breaks down a simple selling system that will help you stand out and win more jobs.

All classes are approved by the RICRLB for continuing education credits, unless otherwise indicated.

October 22 & 23 | 8am-3pm (both days)

OSHA 10 Training

No RI credit hours but OSHA 10 card is issued – Taught by Scott Asprey
Occupational Safety and Health Administration's (OSHA) Outreach Training Program's 10-hour safety course covers general safety and health hazards for entry-level workers.

October 28 | 8am-1pm

Residential Estimating

5 credit hours – taught by Justin Zeller
The course will cover basic construction math and how it is used to estimate the labor and material costs.

October 29 | 8am-10:30am

Accounting and Cash Flow

2½ credit hours – taught by David Lucier
The course will help a contractor understand the basics of accounting and how to manage cash flow

October 30 | 8am-10am

Understanding Your Construction Business Model

2 credit hours – taught by Bill Cunningham
In order to grow a business to the next level, you need a good understanding of your business model. This class will discuss the 9 building blocks to a repeatable and scalable business.

ALL October classes will be taught via ZOOM teleconference.



*The Contractor Development Program is sponsored by Real Jobs, DLT and the Residential Workforce Partnership.

Rhode Island Builders Association
450 Veterans Memorial Parkway, Bldg. 3
East Providence, RI

To register or for more information, contact Bob Salvas via email at bsalvas@ribuilders.org or by calling the RI Builders Association at 401-438-7400