RIBA continues the Contractor Training Program in October and the expansion of its educational offerings for Members & Employees! Also, for the month of October, all RI Residential Contractors are eligible to take the classes noted below for FREE subject to enrollment in the Contractor Development Program.*

October 5 | 8am-1pm  
Deck Codes and Construction  
5 credit hours – taught by Mike Guertin  
Deck codes have undergone more changes than any other portion of the residential code. Learn what you need to design and build code-compliant decks using prescriptive measures outlined in the code and code-compliant standards.

October 7 | 8am-10am  
Job Scheduling is the Key to Success  
2 credit hours – taught by Justin Zeller  
The effect of scheduling on making money, client happiness and professionalism will be discussed.

October 8 | 8am-10am  
Envelope & Building Science  
1 credit hour – taught by Jeremy Dagold  
This class focuses on the building enclosure in residential remodel/removation and new construction projects. You will learn about best practice strategies for building assemblies, from foundations through roofs. You will see proven methods that have enabled builders and designers to build cost effective high-performance homes.

October 9 | 8am-10am  
Solve Your Reoccurring People & Operations Problems  
No credit hours for this class – taught by Jeffrey Deckman  
Contractors are very good at solving building problems but some problems, especially those involving people or operations, can seem to keep returning for some unknown reason. Attend this session to learn processes that get to the root of the problem and resolve it once and for all.

October 13 | 8am-10am  
New Home Construction Process  
No credit hours for this class – taught by Elise Geddes  
Steps you will need to keep in mind before you build a new home for spec or for contract.

October 14 | 8am-10am  
Hardwood Flooring  
2 credit hours – taught by Mike Sarah  
This class will discuss the different materials used for flooring and which are best used in particular situations, traditional raw wood installation versus prefinished hardwood, how to finish raw wood, best practices for refinishing hardwood floors and how to design a hardwood flooring layout for one or more spaces.

October 15 | 8am-10am  
Insights into Restoration & Property Insurance Claims  
No credit hours for this class – taught by Chris Sanford  
Disaster restoration expert, Chris Sanford, will provide an overview of the damages caused by fire, water, and mold, as well as the ins and outs of dealing with insurance companies, adjusters, and clients.

October 19 | 9am-10am  
Construction Safety Protocols for COVID-19  
1 credit hour – taught by John Marcantonio, Executive Officer, RIBA  

October 20 | 8am-10am  
7 Secrets to Set You Apart When Selling Your Projects  
No credit hours for this class – taught by Allan Langer  
Join best-selling author and industry expert, Allan Langer, as he breaks down a simple selling system that will help you stand out and win more jobs.

October 22 & 23 | 8am-3pm (both days)  
OSHA 10 Training  
No RI credit hours but OSHA 10 card is issued – Taught by Scott Asprey  
Occupational Safety and Health Administration’s (OSHA) Outreach Training Program’s 10-hour safety course covers general safety and health hazards for entry-level workers.

October 28 | 8am-1pm  
Residential Estimating  
5 credit hours – taught by Justin Zeller  
The course will cover basic construction math and how it is used to estimate the labor and material costs.

October 29 | 8am-10:30am  
Accounting and Cash Flow  
2½ credit hours – taught by David Lucier  
The course will help a contractor understand the basics of accounting and how to manage cash flow.

October 30 | 8am-10am  
Understanding Your Construction Business Model  
2 credit hours – taught by Bill Cunningham  
In order to grow a business to the next level, you need a good understanding of your business model. This class will discuss the 9 building blocks to a repeatable and scalable business.

ALL October classes will be taught via ZOOM teleconference.

Notes:
* The Contractor Development Program is sponsored by Real Jobs, DLT and the Residential Workforce Partnership.

To register or for more information, contact Bob Salvas via email at bsalvas@ribuilders.org or by calling the RI Builders Association at 401-438-7400.

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