October is Careers in Construction Month

Over 50 industry leaders, educators, administrators and residential contractors turned out at the New England Institute of Technology on September 7th to double down on reforming and expanding career and technical education (CTE) in the state, and matching students with jobs. Story on page 6.

Jobs Bank website in huge push to match employers, applicants

By Paul F. Eno Editor

October is Careers in Construction Month, and the Residential Construction Workforce Partnership (RCWP) is geared up for a big push to further spread the word about its online Jobs Bank at RCWPJobs.com.

As of this writing, there are 508 Employer accounts and 97 Job Seeker accounts. There are 85 jobs posted and 38 active résumés, according to Cheryl Boyd, the Rhode Island Builders Association’s director of membership and education.

“The Jobs Bank is a great tool and a great opportunity for both employers and job seekers. RCWPJobs.com is an especially important tool for students because the site helps them prepare and post their résumés,” said Ms. Boyd, addressing key career and technical education (CTE) teachers and administrators at the first meeting of the new Rhode Island Career and Technical Education Construction Technology and Marine Trades Technology Advisory Board (CTEAB) on Sept. 7th. Story on page 6.

“It’s easy and it’s free, and you can work with your students at the site to build their resumes.”

More and more hiring managers are using online job boards like www.RCWPJobs.com to find good employees, Ms. Boyd pointed out.

RCWP, with the Rhode Island Builders Association at its hub, has the task of solving the industry’s labor shortage from within, matching qualified employees with employers. And if those potential employees need training, RCWP is there to match them with it.
Announcement: RIBA's 2016 Annual Meeting

Spotlight: RIBA's 2016 Annual Meeting

Annual Meeting set for October 4, Caldwell nominated for president

When: Tuesday, October 4th, beginning at 5:30 p.m.
Where: Quiddnessett Country Club, 950 North Quidnessett Rd., North Kingstown 02852
Cost: $25 per person for dinner
Deadline to register: Tuesday, September 23rd
For information and to register: Contact Elizabeth Carpenter at (401) 438-7400 or ecarpenter@ribuilders.org

Members and guests will gather once again at the Quiddnessett Country Club, overlooking Narragansett Bay in North Kingstown, as the Rhode Island Builders Association's 2016 Annual Meeting and Election of Officers and Directors takes place on October 4th.

The officers of RIBA's Professional Women in Building Council (PWB) will be installed as well.

All members are urged to attend. Dinner will include soup, salad, a choice of prime rib or chicken, and dessert. There will be an open bar from 5:30 to 6:30 p.m. courtesy of Consolidated Concrete Corp. and Douglas Lumber, Kitchens & Home Center.

Nominated as president for 2016-2017, David A. Caldwell Jr. of Caldwell and Johnson Inc. leads the proposed slate of officers. Joining him are nominees Timothy A. Stasiunas of The Stasiunas Companies for vice president, Carol O'Donnell of CRM Modular Home Inc., and Louis Cotoia of P.S.I. Property Maintenance LLC for secretary.

Past President Steven Gianlorenzo of Gianlorenzo and Sons Construction Corp. will retire as treasurer after 10 years of service in that office.

Nominated for election as local directors, with terms expiring in 2019, are: Richard Baccari II of Churchill & Banks Companies LLC, Frank Bragantin of the Ferland Corp., David A. Caldwell Sr. of Caldwell & Johnson Inc., Thomas Lopatoshko of Lopco Contracting, Dean Martineau of Capstone Properties, John Pagliaro of J.P. Construction Inc., and Kevin Moran of Moran Home Improvements.


Nominated for reelection as National Association of Home Builders (NAHB) state representative is Robert J. Baldwin of R.B. Homes Inc., with James Deslandes of Deslandes Construction Inc. nominated as alternate state representative.

Nominated as state director is John Bentz of the Property Advisory Group Inc., with Thomas E. McNulty of E.A. McNulty Real Estate nominated as alternate state director.

Anyone nominated for national office at the Annual Meeting will be elected and installed at the International Builders Show and National Association of Home Builders convention, January 10th-12th in Orlando, Florida.

Deadlines for the November issue:
All copy, ads and photos must be to us by

Friday, Sept. 30

E-mail material to builder@newriverpress.com
Fax: (401) 356-0913
RIBA welcomes our new members and thanks their sponsors!

**Builders/Remodelers**

Arthur Crowley Jr.
**Arthur R. Crowley Jr.**
57 Brookdale St., Cumberland, RI 2864
Sponsor: William J. Geddes - Geddes Builders

Michael Bresette
**BTTR Restoration**
22 Monterey Dr., West Warwick, RI 02893
Sponsor: David A. Caldwell Jr. - Caldwell and Johnson Inc.

Clemente Carter
**Clement’s Finish Carpentry & Decorating**
39 Clematis St., Providence, RI 02908
Sponsor: Jose Marcano - JM Painting LLC

Robert LeBlanc
**Computer Network Specialists**
89 Herbert St., Warwick, RI 02886
Sponsor: Michael Fournier - Mike’s Home Improvement

Yao Chen
**Dream Construction Inc.**
1818 Mineral Spring Ave., North Providence, RI 02904
Sponsor: Joseph Sykes - Fresh Start Remodeler

Stephen Rogers
**Energy Venture Management Inc.**
184 West Main St., Milford, CT 06460
Sponsor: Roland J. Fiore - South County Sand & Gravel Inc.

Wilfredo Morales
**Glory 2 God Contractors LLC**
12 Parkside Circle
Cranston, RI 02905
Sponsor: David A. Caldwell Jr. - Caldwell and Johnson Inc.

Anthony Arena
**Northeast Construction & Maintenance LLC**
926 Branch Ave., Providence, RI 02904
Sponsor: Roland J. Fiore - South County Sand & Gravel Inc.

Karalee J. Wynne
**Pathway Property Solutions LLC**
102 Osceola Ave., Warwick, RI 02888
Sponsor: Roland J. Fiore - South County Sand & Gravel Inc.

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see NEW MEMBERS ...page 29

www.ribuilders.org
LOOKING AHEAD!

October 3rd, 6th, 11th and 13th: OSHA 30-Hour Course continues from September - RIBA headquarters, East Providence, 7:30 a.m. to 12:30 p.m. FREE for members and their employees, with a $60 materials/registration fee. $400 for non-members, with a $60 materials/registration fee. For information on future classes, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400.

October 4th: RIBA Annual Meeting and Election of Officers - Quidnessett Country Club, North Kingstown. 5 p.m. Contact Elizabeth Carpenter at (401) 438-7400 or ecarpenter@ribuilders.org. Details on page 2.

October 5th, 11th, 18th and 26th: Introduction to Estimating (A five-part series continues from September 27th) - RIBA headquarters, East Providence, 5 to 8 p.m. FREE for members and their employees, with a $10 materials/registration fee. $75 for non-members, with a $10 materials/registration fee. These are the fees if you have the calculator and workbook from the first class. Additional fees apply if you do not have them. Call the office for more details. For information on future classes, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. This series of classes is worth two credits toward state-mandated continuing-education credits for contractors.

October 12th: Starting and Building Your Business - RIBA headquarters, East Providence, 5 to 8 p.m. FREE for members and their employees, with a $10 materials/registration fee. $75 for non-members, with a $10 materials/registration fee. You must pre-register for this class. No admittance without pre-registration and payment. To register, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. This class is worth three credits toward state-mandated continuing-education credits for contractors. Details on page 18.

October 21st: National Association of Home Builders Area 1 Caucus - Ashworth By The Sea, 295 Ocean Blvd., Hampton Beach, New Hampshire, 11:30 a.m. to 4:30 p.m. $40 per person. Details on page 10.

October 25th: Professional Women in Building Open House - RIBA headquarters, East Providence, 5:30 to 7:30 p.m. Details on page 17.

October 25th: New England Stormwater Seminar - RIBA headquarters, East Providence, 5:30 to 7:30 p.m. FREE for members and non-members. Learn the ins and outs of permitting and the new technologies that can help. Details on page 18.

October 26th: 4-Hour Lead-Safe Refresher Class - RIBA headquarters, East Providence, 7:30 a.m. to 1 p.m. FREE for members and their employees, with a $40 materials/registration fee. $75 for non-members, with a $40 materials/registration fee. You must pre-register for this class. No admittance without pre-registration and payment. To register, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. Details on page 19.


November 30th: 4-Hour Lead-Safe Refresher Class - RIBA headquarters, East Providence, 7:30 a.m. to 1 p.m. FREE for members and their employees, with a $40 materials/registration fee. $75 for non-members, with a $40 materials/registration fee. You must pre-register for this class. No admittance without pre-registration and payment. To register, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. Details on page 19.

January 10th-12th: International Builders Show - Largest annual light-construction trade show in the world, sponsored by the National Association of Home Builders, Orlando, Florida. For more information and to register, visit www.BUILDERSSHOW.com.

March 30th-April 2nd: 67th Annual Rhode Island Home Show - Sponsored by the Rhode Island Builders Association. Exhibit space and annual RIBA Directory advertising on sale now. Details on page 8.

More information, registration and payment for most RIBA events is available at RIBUILDERS.org.

Indicates a RIBA-sponsored event.

Designates a course eligible for Rhode Island state-mandated continuing education credits. Contact RIBA for confirmation.

S Class will be taught in Spanish.
Print Publications are Just one of the many benefits of membership

Publications of the
RHODE ISLAND BUILDERS ASSOCIATION
Advertising Information and Rate Sheet

The 2016 Membership Directory & Buyer’s Guide

The Rhode Island Builders Association’s annual Membership Directory & Buyer’s Guide is one of Rhode Island’s and southeastern New England’s premier sources for people to find not only homebuilders but remodelers, painting contractors, plumbers, electricians, building-materials suppliers, real estate professionals, attorneys, mortgage lenders and much more.

The Directory (advertising available to RIBA members and non-members) is distributed at the annual RIBA Home Show at the Rhode Island Convention Center in Providence each spring, and throughout the year. It’s truly an advertising bargain!

Advertising rates are low, with many prime positions in full color, for this year-long exposure for your products and services.

Whether you want to reach homeowners or contractors, RIBA’s annual Membership Directory & Buyer’s Guide is the perfect advertising venue!

The Rhode Island Builder Report

The only print venue that targets your ad to Rhode Island contractors!

This award-winning and prestigious monthly magazine has been published continuously by RIBA since 1951, and several of our advertisers have been with us for over 40 years.

The magazine also offers a Featured Products/Services Special Section, providing an even more targeted ad venue.

This magazine, “The Voice of Rhode Island’s Residential Construction Industry,” includes incisive articles on industry affairs, state and local legislation, the current state of the local housing market and the economy, housing issues, movers and shakers in the industry and the regulatory arenas, and much more.

The magazine has print editions, with a targeted circulation of 2,500, including mailings to nearly 1,000 RIBA member companies, along with planning and regulatory officials, and lawmakers, on all levels.

Members keep the magazine in their offices and trucks, and they pass it around.

Annual Membership Rates:

$450 - Builder/Remodeler
$400 - Professional, Supplier, Organizational/Sustaining, Realty, Subcontractor
AD RATES: 2016 DIRECTORY
Ads sold to RIBA members and non-members.

<table>
<thead>
<tr>
<th>Service</th>
<th>Rate</th>
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<tbody>
<tr>
<td>CENTER SPREAD - Full Color</td>
<td>SOLD  $2,200</td>
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<tr>
<td>INSIDE FRONT COVER - Full Color</td>
<td>SOLD  $1,925</td>
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<tr>
<td>INSIDE BACK COVER - Full Color</td>
<td>SOLD  $1,925</td>
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<td>BACK COVER - Full Color</td>
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<td>FULL PAGE - Glossy, Full Color</td>
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<td>FULL PAGE - Glossy, Black + 1 Color</td>
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<td>FULL PAGE - Black &amp; White</td>
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<td>HALF PAGE - Black &amp; White</td>
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<tr>
<td>ONE-THIRD PAGE - Black &amp; White</td>
<td>$330</td>
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</table>

R.I. BUILDER REPORT
Includes the “Featured Products/Services” special section (Special section is color only, minimum ad size 1/2 page).
Rates are per issue. Call for special rates on two-page spreads.

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<td>FULL PAGE - Black &amp; White</td>
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<td>4-11 Insertions</td>
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<td>$905</td>
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<td>Full Color per Insertion</td>
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<td>Spot Color (black + 1 color) per Insertion</td>
<td>add $150</td>
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<td>HALF PAGE - Black &amp; White</td>
<td>$505</td>
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<td>12 Insertions</td>
<td>$100</td>
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<tr>
<td>Full Color per Insertation</td>
<td>add $50</td>
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DISCOUNTS
Take 5% off your total bill when advertising in both publications.

DIRECTORY DEADLINES
Directory advertising is open to members and non-members.

Deadline for FREE full-color ad drawing: NOV. 2

Deadline for premium position placement: NOV. 10

DEADLINE FOR ALL ADS:
NOV. 13

OTHER DEADLINES
FOR COMBO ADVERTISING PACKAGE INVOLVING BOTH PUBLICATIONS for 2016:
NOV. 10, 2015

FOR THE R.I. BUILDER REPORT
ONLY:
The 1st Friday of each month prior to the cover date, unless otherwise specified.
(See page 2 of every issue for the next issue’s deadline)

HOW TO SUBMIT YOUR AD
Full instructions are on the insertion order on page 4. Fax this form to (401) 356-0913 or use the online order at www.newriverpress.com/riabads/insertion.html

All ad artwork should be e-mailed in .pdf or .tiff format to builder@newriverpress.com. Files should be at least 300 dpi. If the file is too large for e-mailing, contact builder@newriverpress.com or call (401) 250-6760 (Ext. 1) for instructions. For more information, e-mail or call.
Sizes available (in inches, width by height):

**FULL PAGE:** $7^{7/8} \times 10^{1/8}$

**HALF PAGE HORIZONTAL:** $7^{7/8} \times 5$

*HALF PAGE VERTICAL:* $3^{7/8} \times 10^{1/8}$

*QUARTER PAGE VERTICAL:* $3^{7/8} \times 5$

*ONE-THIRD PAGE VERTICAL:* $1^{1/2} \times 10^{1/8}$

**ONE-THIRD PAGE HORIZONTAL:** $7^{7/8} \times 2^{1/2}$

*ONE-EIGHTH PAGE HORIZONTAL:* $3^{7/8} \times 2^{3/8}$

* INDICATES THAT THIS SIZE IS AVAILABLE IN THE R.I. BUILDER REPORT ONLY
Advertising Insertion Order for Publications of the Rhode Island Builders Association

Fax insertion order to (401) 356-0913, E-mail to builder@newriverpress.com or mail to: New River Press, 645 Fairmount St., Woonsocket, RI 02895-4012. For more information, visit www.newriverpress.com/ribaads/ or call New River Press at (401) 250-5760, Ext. 1.

Your Company: ____________________________________ Your Name & Title: __________________________________

Your Mailing Address: _____________________________________________________________________________

Your Telephone Number(s): _________________________________________________________________________ Your Fax number: ________________________________

Your E-mail Address: __________________________________ Are you a member of The Rhode Island Builders Association? YES NO

Your R.I. Contractor Registration Number (if applicable): By law, this number must be in your ad if you are a residential contractor or subcontractor. ________________________________

Advertising in both The R.I. Builder Report and the RIBA Directory will give you a 5% overall discount.


Half Page Vertical One-Third Page Horizontal One-Third Page Vertical One-Quarter Page One-Eighth Page

MY AD WILL BE FULL COLOR B&W

How many insertions? __________ MONTHS _______ OPEN ENDED

FOR THE R.I. BUILDER REPORT FEATURED PRODUCTS/SERVICES SPECIAL SECTION (FULL COLOR ADS ONLY):

This is a monthly pull-out section in the magazine. You are welcome to place separate ads in both it and the magazine itself.

What size advertisement do you want? (please circle): Full Page Half Page Horizontal Half Page Vertical

Ads in this section must be full color, and they include a brief article on your featured product or service at no extra charge.

How many insertions? __________ MONTHS _______ OPEN ENDED

FOR THE RIBA MEMBERSHIP DIRECTORY & BUYER’S GUIDE: What size advertisement do you want? (please circle):

Full Page Full Color Half Page Full Color Full Page 1-Color Full Page B/W Half Page B/W One-Third PAGE B/W

NOTE: PREMIUM SPOTS IN THE DIRECTORY ARE AVAILABLE (Back Cover, Inside Covers and Center Spread) - PLEASE CONTACT NEW RIVER PRESS at builder@newriverpress.com or (401) 250-5760, ext. 1.

Do you want to use the same ad you ran in last year’s Directory? YES NO, I WILL PROVIDE A NEW AD

ADVERTISING POLICY: All insertions in the RIBA Membership Directory & Buyer’s Guide, and all first insertions for runs in The Rhode Island Builder Report, must be paid in advance. Advertisers are responsible for submitting their ads via builder@newriverpress.com by the stated deadlines. Advertisers are responsible for reviewing and proofing their own ads. If an ad is a pickup, New River Press will provide a copy of the previous year’s ad by e-mail or fax to the advertiser free of charge. If the ad requires changes, one set of changes will be provided by New River Press to previous RIBA advertisers free of charge. Subsequent changes will incur an extra charge, depending on the amount of work involved. If an ad is not a pickup, advertisers are responsible for submitting them via builder@newriverpress.com as high-resolution PDF or TIFF files. New River Press offers original ad design and layout services at an extra charge. New River Press will offer telephone consultation on RIBA ads at any time at no charge. All revised and original ads must be proofed and approved/disapproved in writing (on the form provided with the proof) by the advertiser by the stated deadlines. Not returning the form by the stated deadlines will constitute an approval. The advertiser acknowledges sole responsibility for the content of all ads and any claims or representations made therein.

I certify that I am ordering the above advertising, and that I have read and accepted the accompanying “Advertising Policy.”

PLEASE SIGN HERE _______________________________________ Your Purchase Order Number: __________________

You may pay for your ad by check or credit card. All insertions in the RIBA Membership Directory & Buyer’s Guide, and all first insertions for runs in The Rhode Island Builder Report, must be paid in advance. See www.newriverpress.com/ribaads for rates, or contact New River Press at builder@newriverpress.com or (401) 250-5760, Ext. 1.

Please make checks payable to The Rhode Island Builders Association and mail to RIBA at 450 Veterans Memorial Pkwy., Building 3, East Providence, RI 02914. If you prefer to pay by credit card, please call Tara DeMelo at the RIBA office: (401) 438-7400 and she will take you information over the telephone.