

October is Careers in Construction Month



New advisory board convenes on CTE reform

Over 50 industry leaders, educators, administrators and residential contractors turned out at the New England Institute of Technology on September 7th to double down on reforming and expanding career and technical education (CTE) in the state, and matching students with jobs. Story on page 6.

Jobs Bank website in huge push to match employers, applicants

RCWPJobs.com

By Paul F. Eno Editor

October is Careers in Construction Month, and the Residential Construction Workforce Partnership (RCWP) is geared up for a big push to further spread the word about its online Jobs Bank at RCWPJobs.com.

As of this writing, there are 508 Employer accounts and 97 Job Seeker accounts. There are 85 jobs posted and 38 active résumés, according to Cheryl Boyd, the Rhode Island Builders Association's director of membership and education.

"The Jobs Bank is a great tool and a great opportunity for both employers and job seekers. RCWPJobs.com is an especially important tool for students because the site helps them prepare and post their résumés," said Ms. Boyd, addressing key career and technical

education (CTE) teachers and administrators at the first meeting of the new Rhode Island Career and Technical Education Construction Technology and Marine Trades Technology Advisory Board (CTEAB) on Sept. 7th. Story on page 6.

"It's easy and it's free, and you can work with your students at the site to build their resumes."

More and more hiring managers are using online job boards like www.RCWPJobs.com to find good employees, Ms. Boyd pointed out.

RCWP, with the Rhode Island Builders Association at its hub, has the task of solving the industry's labor shortage from within, matching qualified employees with employers. And if those potential employees need training, RCWP is there to match them with it.

see *JOBS...* page 28

FEATURED PRODUCTS AND SERVICES FOR OCTOBER

Center Section

ANNUAL MEETING:

Reserve now for October 4

The Rhode Island Builders Association's Annual Meeting and Election of Officers for 2016-2017 will take place at Quidnessett Country Club, North Kingstown. See the complete slate of officers and directors.

Page 2

Online courses debut Nov. 1

RIBA's education program expands to online courses at www.RIBAEducates.com as of November 1st. Anyone will be able to take certain classes online, and they will be free for members and their employees.

2017 RIBA Home Show in big expansion

Exhibitors and advertisers: Plan now for the RIBA Home, Garden & Flower Show!

Page 8

RIBA unveils low-cost dental plans

RIBA is now offering three new, low-premium dental plans for members only.

Page 11

Annual Meeting set for October 4, Caldwell nominated for president

WHEN: Tuesday, October 4th, beginning at 5:30 p.m.
WHERE: Quidnessett Country Club, 950 North Quidnessett Rd., North Kingstown 02852
COST: \$25 per person for dinner
DEADLINE TO REGISTER: Tuesday, September 23rd
FOR INFORMATION AND TO REGISTER: Contact Elizabeth Carpenter at (401) 438-7400 or ecarpenter@ribuilders.org

Members and guests will gather once again at the Quidnessett Country Club, overlooking Narragansett Bay in North Kingstown, as the Rhode Island Builders Association's 2016 Annual Meeting and Election of Officers and Directors takes place on October 4th.

The officers of RIBA's Professional Women in Building Council (PWB) will be installed as well.

All members are urged to attend. Dinner will include soup, salad, a choice of prime rib or chicken, and dessert. There will be an open bar from 5:30 to 6:30 p.m. courtesy of Consolidated Concrete Corp. and Douglas Lumber, Kitchens & Home Center.

Nominated as president for 2016-2017, David A. Caldwell Jr. of Caldwell and Johnson Inc. leads the proposed slate of officers. Joining him are nominees Timothy A. Stasiunas of The Stasiunas Companies for vice president, Carol O'Donnell of CRM Modular Homes for treasurer, and Louis Cotoia of P.S.I. Property Maintenance LLC for secretary.

Past President Steven Gianlorenzo of Gianlorenzo and Sons Construction Corp. will retire as treasurer after 10 years of service in that office.

Nominated for election as local directors, with terms expiring in 2019, are: Richard Baccari II of Churchill & Banks Companies LLC, Frank Bragantin of the Ferland Corp., David A. Caldwell Sr. of Caldwell & Johnson Inc., Thomas Lopatosky of Lopco Contracting, Dean Martineau of Capstone Properties, John Pagliaro of J.P. Construction Inc., and Kevin Moran of Moran Home Improvements.



David A. Caldwell Jr.
Nominated for President

Nominated as national directors are: John Bentz of The Property Advisory Group, Tracey Boyajian of ABCLeads.com, David A. Caldwell Jr. of Caldwell and Johnson Inc., Louis Cotoia of P.S.I. Property Management/Arnold Lumber Co., Thomas E. D'Angelo of Terry Lane Co./Progressive Realty Group, Roland J. Fiore of South County Sand & Gravel Co., Stephen Fitzgerald of Fitzgerald Building & Remodeling, Carol O'Donnell of CRM Modular Homes, and Timothy A. Stasiunas of The Stasiunas Companies.

Nominated as alternate national directors are: David C. Baud of Baud Builders Inc., Caroline Calcagni of Calcagni & Sons Inc./Calson Corp., Joseph A. Casali of Joe Casali Engineering Inc., Robert F. DeBlois Jr. of DeBlois Building Co., Thomas Kelly of Ecologic Spray Foam Insulation Inc., and Alexander A. Mitchell of Meridian Custom Homes Inc.

Nominated for reelection as National Association of Home Builders (NAHB) state representative is Robert J. Baldwin of R.B. Homes Inc., with James Deslandes of Deslandes Construction Inc. nominated as alternate state representative.

Nominated as state director is John Bentz of the Property Advisory Group Inc., with Thomas E. McNulty of E.A. McNulty Real Estate nominated as alternate state director.

Anyone nominated for national office at the Annual Meeting will be elected and installed at the International Builders Show and National Association of Home Builders convention, January 10th-12th in Orlando, Florida.

The Rhode Island Builder

Official publication of the
Rhode Island Builders Association since 1951

Officers of the Rhode Island Builders Association

President Roland J. Fiore
Vice President David A. Caldwell Jr.
Treasurer Steven Gianlorenzo
Secretary Timothy A. Stasiunas

The Rhode Island Builder Magazine

Publisher John Marcantonio
Editor Paul F. Eno

The Rhode Island Builder Report is published monthly by the R.I. Builders Association, 450 Veterans Memorial Pkwy. #301, East Providence, RI 02914, tel. (401) 438-7400, fax (401) 438-7446, e-mail INFO@RIBUILDERS.ORG. Advertising information is available on the Internet at www.RIBUILDERS.org or from New River Press at (888) 273-1941 (ext. 1). Claims and representations made in advertising are the sole responsibility of the advertiser. The Rhode Island Builder Report and the R.I. Builders Association neither endorse nor guarantee advertiser claims. Readers may submit articles and photographs of interest to the residential building and remodeling industries in Rhode Island, but the publishing director and editor may reject any submission or advertisement. While designed to provide accurate and authoritative information on the subjects covered, The Rhode Island Builder Report and the Rhode Island Builders Association are not engaged in rendering legal, accounting or other professional or technical advice or product support. Accordingly, RIBA cannot warrant the accuracy of all legal or technical information contained herein and disclaims any and all liability which may result from publication or reliance on the information provided. Unless otherwise noted, articles may not be reprinted without the written permission of the publishing director. The Rhode Island Builder Report is edited, designed and produced by New River Press, 645 Fairmount St., Woonsocket, RI 02895, tel. (401) 250-5760 (ext. 1), fax (401) 356-0913, e-mail builder@newriverpress.com.

DEADLINES FOR THE NOVEMBER ISSUE

All copy, ads and photos must be to us by

Friday, Sept. 30

E-mail material to builder@newriverpress.com

Fax: (401) 356-0913

RIBA welcomes our new members and thanks their sponsors!

Builders/Remodelers

Arthur Crowley Jr.

Arthur R. Crowley Jr.

57 Brookdale St., Cumberland, RI 02864

Sponsor: William J. Geddes - Geddes Builders

Michael Bresette

BTTR Restoration

22 Monterey Dr., West Warwick, RI 02893

Sponsor: David A. Caldwell Jr. - Caldwell and Johnson Inc.

Clemente Carter

Clement's Finish Carpentry & Decorating

39 Clematis St., Providence, RI 02908

Sponsor: Jose Marciano - JM Painting LLC

Robert LeBlanc

Computer Network Specialists

89 Herbert St., Warwick, RI 02886

Sponsor: Michael Fournier - Mike's Home Improvement

Yao Chen

Dream Construction Inc.

1818 Mineral Spring Ave., North Providence, RI 02904

Sponsor: Joseph Sykes - Fresh Start Remodeler

Stephen Rogers

Energy Venture Management Inc.

184 West Main St., Milford, CT 06460

Sponsor: Roland J. Fiore - South County Sand & Gravel Inc.

Wilfredo Morales

Glory 2 God Contractors LLC

12 Parkside Circle

Cranston, RI 02905

Sponsor: David A. Caldwell Jr. - Caldwell and Johnson Inc.

Anthony Arena

Northeast Construction & Maintenance LLC

926 Branch Ave., Providence, RI 02904

Sponsor: Roland J. Fiore - South County Sand & Gravel Inc.

Karalee J. Wynne

Pathway Property Solutions LLC

102 Osceola Ave., Warwick, RI 02888

Sponsor: Roland J. Fiore - South County Sand & Gravel Inc.

see NEW MEMBERS ...page 29

www.ribuilders.org

Construction Loans



- One closing with low closing costs
- Construction and permanent in one loan
- Locked-in rate at application
- Interest only during construction phase
- Up to 80% Loan To Value*
- Loans up to \$1,500,000*
- 1-2 family properties
- Primary or secondary homes



**Pawtucket
Credit Union**

The smarter way to bank

401-729-4060 800-298-2212 pcu.org


As of 11/20/15. Equal Housing Lender.


*Restrictions may apply. Not available on Smart Option or 40 year term mortgages.

LOOKING AHEAD!

October 3rd, 6th, 11th and 13th: OSHA 30-Hour Course continues from September - RIBA headquarters, East Providence, 7:30 a.m. to 12:30 p.m. FREE for members and their employees, with a \$60 materials/registration fee. \$400 for non-members, with a \$60 materials/registration fee. For information on future classes, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400.

October 4th: RIBA Annual Meeting and Election of Officers - Quidnessett Country Club, North Kingstown. 5 p.m. Contact Elizabeth Carpenter at (401) 438-7400 or ecarpenter@ribuilders.org. *Details on page 2.*

 **October 5th, 11th, 18th and 26th: Introduction to Estimating (A five-part series continues from September 27th)** - RIBA headquarters, East Providence, 5 to 8 p.m. FREE for members and their employees, with a \$10 materials/registration fee. \$75 for non-members, with a \$10 materials/registration fee. These are the fees if you have the calculator and workbook from the first class. Additional fees apply if you do not have them. Call the office for more details. For information on future classes, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. *This series of classes is worth two credits toward state-mandated continuing-education credits for contractors.*

 **October 12th: Starting and Building Your Business** - RIBA headquarters, East Providence, 5 to 8 p.m. FREE for members and their employees, with a \$10 materials/registration fee. \$75 for non-members, with a \$10 materials/registration fee. You must pre-register for this class. No admittance without pre-registration and payment. To register, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. *This class is worth three credits toward state-mandated continuing-education credits for contractors. Details on page 18.*

October 21st: National Association of Home Builders Area 1 Caucus - Ashworth By The Sea, 295 Ocean Blvd., Hampton Beach, New Hampshire, 11:30 a.m. to 4:30 p.m. \$40 per person. *Details on page 10.*

October 25th: Professional Women in Building Open House - RIBA headquarters, East Providence, 5:30 to 7:30 p.m. *Details on page 17.*

October 25th: New England Stormwater Seminar - RIBA headquarters, East Providence, 5:30 to 7:30 p.m. FREE for members and non-members. Learn the ins and outs of permitting and the new technologies that can help. *Details on page 18.*

October 26th: 4-Hour Lead-Safe Refresher Class - RIBA headquarters, East Providence, 7:30 a.m. to 1 p.m. FREE for members and their employees, with a \$40 materials/registration fee. \$75 for non-members, with a \$40 materials/registration fee. You must pre-register for this class. No admittance without pre-registration and payment. To register, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. *Details on page 19.*

November 15th: Professional Women in Building Monthly Meeting - Home Healthsmith, Portsmouth, . *Details on page 17.*


November 30th: 4-Hour Lead-Safe Refresher Class - RIBA headquarters, East Providence, 7:30 a.m. to 1 p.m. FREE for members and their employees, with a \$40 materials/registration fee. \$75 for non-members, with a \$40 materials/registration fee. You must pre-register for this class. No admittance without pre-registration and payment. To register, contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. *Details on page 19.*

January 10th-12th: International Builders Show - Largest annual light-construction trade show in the world, sponsored by the National Association of Home Builders, Orlando, Florida. For more information and to register, visit www.BUILDERSHOW.com.

March 30th-April 2nd: 67th Annual Rhode Island Home Show - Sponsored by the Rhode Island Builders Association. Exhibit space and annual RIBA Directory advertising on sale now. *Details on page 8.*

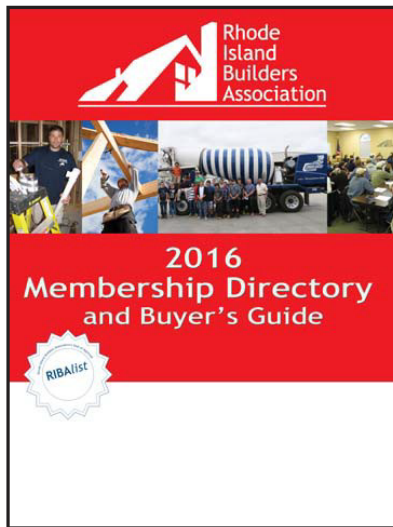
**More information, registration and payment for most
RIBA events is available at RIBUILDERS.org.**

 Indicates a RIBA-sponsored event.

 Designates a course eligible for Rhode Island state-mandated continuing education credits. Contact RIBA for confirmation.
S Class will be taught in Spanish.

Print Publications are Just one of the many benefits of membership

Publications of the RHODE ISLAND BUILDERS ASSOCIATION *Advertising Information and Rate Sheet*



**The 2016 Membership Directory
& Buyer's Guide**

The Rhode Island Builders Association's annual *Membership Directory & Buyer's Guide* is one of Rhode Island's and southeastern New England's premier sources for people to find not only homebuilders but remodelers, painting contractors, plumbers, electricians, building-materials suppliers, real estate professionals, attorneys, mortgage lenders and much more.

The *Directory* (advertising available to RIBA members and non-members) is distributed at the annual RIBA Home Show at the Rhode Island Convention Center in Providence each spring, and throughout the year. It's truly an advertising bargain!

Advertising rates are low, with many prime positions in full color, for this year-long exposure for your products and services.

Whether you want to reach homeowners or contractors, RIBA's annual *Membership Directory & Buyer's Guide* is the perfect advertising venue!



The Rhode Island Builder Report

***The only print venue that targets your ad
to Rhode Island contractors!***

This award-winning and prestigious monthly magazine has been published continuously by RIBA since 1951, and several of our advertisers have been with us for over 40 years.

The magazine also offers a **Featured Products/Services Special Section**, providing an even more targeted ad venue.

This magazine, "The Voice of Rhode Island's Residential Construction Industry," includes incisive articles on industry affairs, state and local legislation, the current state of the local housing market and the economy, housing issues, movers and shakers in the industry and the regulatory arenas, and much more.

The magazine has print editions, with a targeted circulation of 2,500, including mailings to nearly 1,000 RIBA member companies, along with planning and regulatory officials, and lawmakers, on all levels.

Members keep the magazine in their offices and trucks, and they pass it around.

Annual Membership Rates:

\$450 - Builder/Remodeler

\$400 - Professional, Supplier, Organizational/Sustaining, Realty, Subcontractor

AD RATES: 2016 DIRECTORY

Ads sold to RIBA members and non-members.

| | |
|-------------------------------------|---------------------|
| CENTER SPREAD - Full Color | SOLD \$2,200 |
| INSIDE FRONT COVER - Full Color | SOLD \$1,925 |
| INSIDE BACK COVER - Full Color | SOLD \$1,925 |
| BACK COVER - Full Color | SOLD \$2,200 |
| FULL PAGE - Glossy, Full Color | \$1,650 |
| FULL PAGE - Glossy, Black + 1 Color | \$825 |
| FULL PAGE - Black & White | \$550 |
| HALF PAGE - Black & White | \$385 |
| ONE-THIRD PAGE - Black & White | \$330 |

R.I. BUILDER REPORT

Includes the "Featured Products/Services" special section
(Special section is color only, minimum ad size 1/2 page).
Rates are per issue. Call for special rates on two-page spreads.

FULL PAGE - Black & White

| | |
|--|-----------|
| 1-3 Insertions | \$985 |
| 4-11 Insertions | \$935 |
| 12 Insertions | \$905 |
| Full Color per Insertion | add \$225 |
| Spot Color (black + 1 color) per Insertion | add \$150 |

HALF PAGE - Black & White

| | |
|--|-----------|
| 1-3 Insertions | \$505 |
| 4-11 Insertions | \$470 |
| 12 Insertions | \$455 |
| Full Color per Insertion | add \$125 |
| Spot Color (black + 1 color) per Insertion | add \$100 |

ONE-THIRD PAGE - Black & White

| | |
|--------------------------|-----------|
| 1-3 Insertions | \$365 |
| 4-11 Insertions | \$325 |
| 12 Insertions | \$305 |
| Full Color per Insertion | add \$100 |

ONE-QUARTER PAGE - Black & White

| | |
|--------------------------|----------|
| 1-3 Insertions | \$300 |
| 4-11 Insertions | \$285 |
| 12 Insertions | \$250 |
| Full Color per Insertion | add \$75 |

ONE-EIGHTH PAGE - Black & White

| | |
|--------------------------|----------|
| 1-3 Insertions | \$120 |
| 4-11 Insertions | \$110 |
| 12 Insertions | \$100 |
| Full Color per Insertion | add \$50 |

DISCOUNTS

Take 5% off your total bill when advertising in both publications

DIRECTORY DEADLINES

Directory advertising is open to members and non-members.

Deadline for FREE full-color ad drawing: **NOV. 2**

Deadline for premium position placement: **NOV. 10**

**DEADLINE FOR ALL ADS:
NOV. 13**

**OTHER DEADLINES
FOR COMBO ADVERTISING
PACKAGE INVOLVING BOTH
PUBLICATIONS for 2016:
NOV. 10, 2015**

**FOR THE R.I. BUILDER REPORT
ONLY:**

The 1st Friday of each month prior to the cover date, unless otherwise specified.

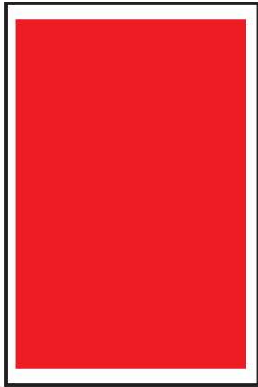
(See page 2 of every issue for the next issue's deadline)

HOW TO SUBMIT YOUR AD

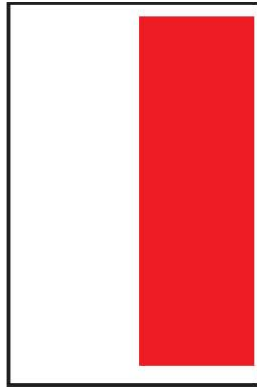
Full instructions are on the insertion order on page 4. Fax this form to (401) 356-0913 or use the online order at www.newriverpress.com/ribaads/insertion.html

All ad artwork should be e-mailed in .pdf or .tiff format to builder@newriverpress.com.

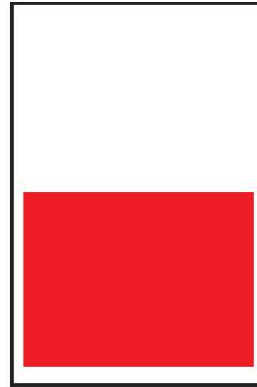
Files should be at least 300 dpi. If the file is too large for e-mailing, contact builder@newriverpress.com or call (401) 250-5760 (Ext. 1) for instructions. For more information, e-mail or call.



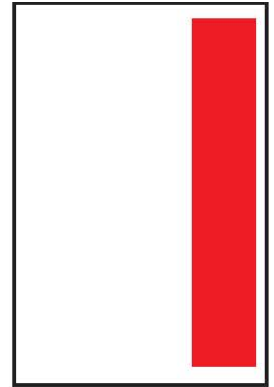
FULL PAGE



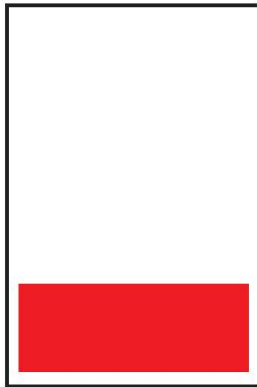
**HALF PAGE
VERTICAL***



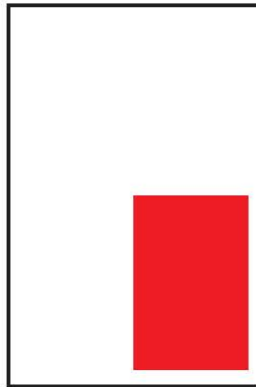
**HALF PAGE
HORIZONTAL**



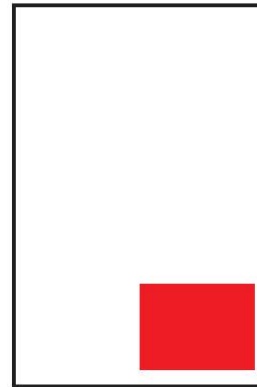
**ONE-THIRD PAGE
VERTICAL***



**ONE-THIRD PAGE
HORIZONTAL***



**QUARTER PAGE
VERTICAL***



**ONE-EIGHTH PAGE
HORIZONTAL ***

*** INDICATES THAT THIS SIZE IS AVAILABLE IN THE R.I. BUILDER REPORT ONLY**

Sizes available (in inches, width by height):

FULL PAGE: $7\frac{7}{8}$ " x $10\frac{1}{8}$ "

HALF PAGE HORIZONTAL: $7\frac{7}{8}$ " x 5"

***HALF PAGE VERTICAL: $3\frac{7}{8}$ " x $10\frac{1}{8}$ "**

***QUARTER PAGE VERTICAL: $3\frac{7}{8}$ " x 5"**

***ONE-THIRD PAGE VERTICAL: $1\frac{1}{2}$ " x $10\frac{1}{8}$ "**

ONE-THIRD PAGE HORIZONTAL: $7\frac{7}{8}$ " x $2\frac{1}{2}$ "

***ONE-EIGHTH PAGE HORIZONTAL: $3\frac{7}{8}$ " x $2\frac{3}{8}$ "**

Advertising Insertion Order for Publications of the Rhode Island Builders Association

Fax insertion order to (401) 356-0913, E-mail to builder@newriverpress.com or mail to: New River Press, 645 Fairmount St., Woonsocket, RI 02895-4012. For more information, visit www.newriverpress.com/ribaads/ or call New River Press at (401) 250-5760, Ext. 1.

Your Company: _____ Your Name & Title: _____

Your Mailing Address: _____

Your Telephone Number(s): _____ Your Fax number: _____

Your E-mail Address: _____ Are you a member of The Rhode Island Builders Association? YES NO

Your R.I. Contractor Registration Number (if applicable): By law, this number must be in your ad if you are a residential contractor or subcontractor. _____

Advertising in both The R.I. Builder Report and the RIBA Directory will give you a 5% overall discount.

FOR THE R.I. BUILDER REPORT: What size advertisement do you want? (please circle): Full Page Half Page Horizontal

Half Page Vertical One-Third Page Horizontal One-Third Page Vertical One-Quarter Page One-Eighth Page

MY AD WILL BE FULL COLOR B&W

How many insertions? _____ MONTHS _____ OPEN ENDED

FOR THE R.I. BUILDER REPORT FEATURED PRODUCTS/SERVICES SPECIAL SECTION (FULL COLOR ADS ONLY):

This is a monthly pull-out section in the magazine. You are welcome to place separate ads in both it and the magazine itself.

What size advertisement do you want? (please circle): Full Page Half Page Horizontal Half Page Vertical

Ads in this section must be full color, and they include a brief article on your featured product or service at no extra charge.

How many insertions? _____ MONTHS _____ OPEN ENDED

FOR THE RIBA MEMBERSHIP DIRECTORY & BUYER'S GUIDE: What size advertisement do you want? (please circle):

Full Page Full Color Half Page Full Color Full Page 1-Color Full Page B/W Half Page B/W One-Third PAGE B/W

NOTE: PREMIUM SPOTS IN THE DIRECTORY ARE AVAILABLE (Back Cover, Inside Covers and Center Spread) - PLEASE CONTACT NEW RIVER PRESS at builder@newriverpress.com or (401) 250-5760, ext. 1.

Do you want to use the same ad you ran in last year's Directory? YES NO, I WILL PROVIDE A NEW AD

ADVERTISING POLICY: All insertions in the RIBA Membership Directory & Buyer's Guide, and all first insertions for runs in The Rhode Island Builder Report, must be paid in advance. Advertisers are responsible for submitting their ads via builder@newriverpress.com by the stated deadlines. Advertisers are responsible for reviewing and proofing their own ads. If an ad is a pickup, New River Press will provide a copy of the previous year's ad by e-mail or fax to the advertiser free of charge. If the ad requires changes, one set of changes will be provided by New River Press to previous RIBA advertisers free of charge. Subsequent changes will incur an extra charge, depending on the amount of work involved. If an ad is not a pickup, advertisers are responsible for submitting them via builder@newriverpress.com as high-resolution PDF or TIFF files. New River Press offers original ad design and layout services at an extra charge. New River Press will offer telephone consultation on RIBA ads at any time at no charge. All revised and original ads must be proofed and approved/disapproved in writing (on the form provided with the proof) by the advertiser by the stated deadlines. Not returning the form by the stated deadlines will constitute an approval. The advertiser acknowledges sole responsibility for the content of all ads and any claims or representations made therein.

I certify that I am ordering the above advertising, and that I have read and accepted the accompanying "Advertising Policy."

PLEASE SIGN HERE _____ Your Purchase Order Number: _____

You may pay for your ad by check or credit card. All insertions in the RIBA Membership Directory & Buyer's Guide, and all first insertions for runs in The Rhode Island Builder Report, must be paid in advance. See www.newriverpress.com/ribaads for rates, or contact New River Press at builder@newriverpress.com or (401) 250-5760, Ext. 1.

Please make checks payable to The Rhode Island Builders Association and mail to RIBA at 450 Veterans Memorial Pkwy., Building 3, East Providence, RI 02914. If you prefer to pay by credit card, please call Tara DeMelo at the RIBA office: (401) 438-7400 and she will take you information over the telephone.