



RI BUILDERS  
ASSOCIATION

BUILDING PROFESSIONALS SINCE 1945

## NEW TRAINING & DEVELOPMENT PROGRAM THIS MARCH

**RIBA continues the Contractor Training Program in March and the expansion of its educational offerings for Members & Employees! Also, for the month of March, all RI Residential Contractors are eligible to take the in-person classes noted below for FREE subject to enrollment in the Contractor Development Program.\* Call for details and to register 401.438.7400.**

### **March 5 | 2:30pm-5pm**

#### *Marketing Your Small Business*

2.5 credit hours — taught by Bob Salvas

This course is designed to teach the basic understanding of marketing a small business. It includes an understanding of presence, one-to-one communication and word of mouth/referrals.

### **March 6 | 8am-10:30am**

#### *Septic Systems — Onsite Wastewater Treatment Systems*

2 credit hours (CRLB); also 1 CEU for CI-I, II and IV Licenses (DEM)- taught by Tom D'Angelo & Tim Stasiunas

This course is designed to teach the basic understanding of OWTS systems, their setback requirements, system designs and engineering requirements for residential purposes.

### **March 17 | 8am-10am**

#### *Hiring Best Practices For Builders*

2 credit hours — taught by Gary Convertino

An A-Z approach to help business owners navigate the hiring of an employee. Hiring the right people can make or break a construction company. Learn how to do it correctly.

### **March 17 | 2pm-4pm**

#### *Dealing With Challenging Employees*

2 credit hours — taught by Jeff Deckman

This program provides a very specific process developed to reverse the 'power advantage' from a manipulator/challenging employee back to the manager/owner.

### **March 23 | 8am-1pm**

#### *Residential Blueprint Reading*

5 credit hours\*\* — taught by Carlos Lora

This course will provide students with an introduction to the area of residential blueprint reading, construction documents/ calculations, and project specifications. During this course students will learn to read the legend, details, specifications, properly use a scale ruler and find different trade sections of blueprints/drawings in order to perform work required.

### **March 26 | 8am-1pm**

#### *Residential Estimating*

5 credit hours\*\* — taught by Carlos Lora

This will be an extension of the Blueprint Reading class. The course will cover basic construction math and how it is

**All classes are approved by the RICRLB for continuing education credits, unless otherwise indicated.**

used to estimate the labor and material costs of a residential construction project. Knowledge of blueprint reading is strongly advised (or completion of Residential Blueprint Reading on March 23rd).

### **March 27 | 8am-10:30am**

#### *Accounting and Cash Flow*

2½ credit hours — taught by David Lucier

The course will help a contractor understand the basics of accounting and how to manage cash flow.

### **March 27 | 12pm-2pm**

#### *Residential Energy Codes*

1 credit hour — taught by Jeremy Dagold

HVAC & Indoor Air Quality - CLEAResult will inform industry professionals of what they need to know about HVAC and the energy code, and center on opportunities for improvement. They will delve deeply into the issue of ductwork and its impact on health, safety and energy savings, as well as best practices and right sizing for mechanical systems. (lunch provided)

### **March 31 | 8am-1pm**

#### *Deck Codes and Construction*

5 credit hours — taught by Mike Guertin

Deck codes have undergone more changes than any other portion of the residential code. Learn what you need to design and build code-compliant decks using prescriptive measures outlined in the code and code-compliant standards.

### **March 31 | 2pm-4pm**

#### *Creative Shingle Design*

2 credit hours — taught by Mike Guertin

This course will show you how to design, cut and layer shingle courses into simple and complex images.



*\* The Contractor Development Program is sponsored by Real Jobs, DLT and the Residential Workforce Partnership.*

*\*\*Pending approval by CRLB*

## **CLASSES HELD AT THE RI CONTRACTOR TRAINING CENTER**

Rhode Island Builders Association,  
450 Veterans Memorial Parkway, Bldg. 3  
East Providence, RI

**To register for the Contractor Development Program sessions above, please call RI Builders Association at 401.438.7400 or email Bob Salvas [bsalvas@ribuilders.org](mailto:bsalvas@ribuilders.org)**